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MIAMI AMINITIES

For \$50 Million, One Buyer Will Receive an Aston Martin-Designed Penthouse and a Vulcan Hypercar

A 60-story building in Miami includes 38 units designed by the British marque; each comes with a car $\,$



The newest ultra-luxury waterfront address in downtown Miami is 300 Biscayne Boulevard Way, home to what will be the tallest residential building south of New York City when it's completed in 2022. The 60-story Aston Martin Residences will have 391 residences, 38 of which are designated US\$6 million "0" apartments for the full Aston Martin Signature experience—including the owner's choice of a DBX or DBIT Riverwalk Edition.

Buying the building's \$50 million triplex penthouse scores the keys to a US\$2.3 million track-only Aston Martin Vulcan hypercar, one of 24 built. The Vulcan, first unwrapped in 2015, is powered by a seven-liter, 8:20-horsepower V12. Specifications include carbon-fiber construction, a racing-type Xtrac six-speed sequential gearbox, Brembo carbon-ceramic disc brakes, and Michelin racing tires.



Inside the DBX: acres of superblys Sticked leather. Asten Mortin

The owner of the 27,191 square-foot penthouse will be able to exercise the race-oriented car right there in Miami, should they choose a membership at the nearby Concours Club. The club, soon to open, includes a two-mile private race track.

The special editions were created exclusively for residents, and there are three design choices of each car, with special external colors, leathers, and woods appropriate for the location. Aston Martin's chief creative officer, Marek Reichman, was involved in designing both the cars and the interior and amenity spaces in the building.

"The interiors are inspired by Aston Martin but take into consideration Miami's tropical environment," Reichman said in a statement. "Our design language is based on beauty and the honesty and authenticity of materials." A custom airconditioned parking facility with storage for owners is also being built, and will be unwelled next year.

Alejandro Aljanati, chief marketing officer of G&G Business Developments, says 62% of the apartments have been sold.

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Residents will also have direct access to Biscayne Bay and the only deep-water marina suitable for super yachts in the downtown area. There are 42,275-square-feet of amenities on the S2nd to 55th floors, including a two-level fitness center overlooking the bay, full-service spa, an art gallery, spinning studio and boxing gym, virtual golf room, a private dining room and catering kitchen, two cinemas, a full-service spa, infinity pool, pool deck and cabanas, and the Sky Bar and Lounge.

Aljanati said residents will also enjoy 24-hour butler service, and "fleets of

Aljanatisald residents will also enjoy 24-hour butler service, and "fleets of Aston Martins" will be available to take people to shopping centers, cinemas, and restaurants, with later pickup if needed. If those lucky residents just want to take a ride in one of the cars, that can be arranged, too.

As ton is <u>also involved</u> in a real estate venture in New York with architect Sir David Adjaye. Five I uxury homes in the 66-story 130 William development are tied in with Aston Martin—and come with DBX SUVs.

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The DBX is Aston Martin's first SUV. The model starts at US\$176,900 and with options such as sports exhaust (US\$2,300), that special paint (US\$6,100), and an alcantara headliner (US\$2,300); it had an as-tested price of US\$205,186.

The DBX is powered by a 524-horsepower (516 pound-feet of torque) twinturbo V8 by way of Mercedes-AMG, coupled to a nine-speed automatic transmission. Triple-chamber air suspension ensures a smooth ride, and electronic active roll control keeps it upright. There are six drive modes. The DBX is big, imposing, and aggressive, with a certain authority—especially up front, where the Aston Martin identity is strongest.



The DRX muscles through snow, but has some winter challenges.

Performance is, as expected, vivid, despite the estimated 4,950 pounds of weight to move. All that power and torque pushes the DBX forward relentlessly. The Aston is stable at speed, with minimal wind noise. Bigcars with big engines can't be expected to have good fuel economy, and the DBX does not, with just 14 miles per gallon in the city, 18 on the highway.

Acres of Sahara Tan leather with handled stitching makes the first interior impression, and takes the attention away from a fairly conventional 12.3-inch digital dash panel. Potentially on the way for the DBX is a three-row model, an AMR version with even more performance, and maybe even a plug-in hybrid.

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Is the DBX a good car for residents of the Aston Martin Residences? Since they have a choice, they should weigh whether they really need an SUV in Miami. The sleek DBII coupe (US\$205,600), which Reichman describes as "a piece of sculpture," might be the better vehicle in which to be seen around this increasingly styllish town.